Stakeholder	Key Interests
Tenants and Service Users	Primary users of services
East Lothian Council	Development (Preferred Developer Partner),
	Homelessness, Care & Repair, Allocations, Welfare
	Reform, Loan funding, ASB Partnership
Royal Bank of Scotland	Loan funding
Nationwide / Dunfermline	Loan funding
Building Society	
Bank of Scotland	Loan Funding
Triodos Bank	Loan funding
CAF Bank	Loan Funding
Employers in Voluntary	Supply ELHA staff Terms & Conditions, Group HR
Housing (EVH)	advisors
The Scottish Housing	Regulation
Regulator	
Scottish Federation of	Influence national policy, promotion of ELHA
Housing Associations	
Chartered Institute of Housing	Influence national policy, promotion of ELHA
The Scottish Government	New development funding
	Digital service development support
Department of Work and	Managing the impact of welfare reform
Pensions	
Alexander Sloan	External Auditor
The Internal Audit Association	Internal Auditor
Places for People Scotland	Strategic Alliance Partner, Provide staff for our
Housing Association	Financial Inclusion Service
Places for People	Deliver development services through Strategic
Developments	Alliance
SDM	Provider of our housing management software
Total Mobile	Provider of Connect job management software and Mobizimo
Waterstons	Provider of our IT Support services
Housing Online	Website development (including elha.com, My Home,
	Care & Repair, R3 Direct and R3 Commercial sites)
Travis Perkins Group	Materials Supply Agreement
Solicitors – Anderson	Anderson Strathern – general advice and R3
Strathern and	Solicitors
TC Young	
	TC Young – housing management advice
ATFS	Treasury Management Advisors
Intimation	Website graphic design, sales and marketing strategy
Northgate	Repairs Finder software providers
Information Commissioners	Data protection, advice and support on digital data
Office	storage and sharing
Job Centre Plus	Recruitment, work placement support and advice
Our staff	Healthy Happy Staff